

Air Liquide announces the acquisition of Cryotainer, a leading actor of nitrogen supply and related services in Benelux, France and Germany

Air Liquide announced that it has recently completed the acquisition of Cryotainer, a leading actor of temporary nitrogen supply and services mainly for the petrochemical, refining and pipeline industries in Benelux, France and Germany in the frame of punctual engineering operations.

Headquartered in Schiedam, Netherlands, Cryotainer operates from three locations in Netherlands, Germany and France. The company generated revenues of close to €4 million in 2016. Cryotainer provides customized services for ad'hoc industrial operations (maintenance, engineering operations of plants, pipelines and civil works etc.) involving temporary nitrogen supply. Safety, reliability of supply and availability of mobile gas assets are key for such operations which require specific services and dedicated support during these logistically challenging situations.

Cryotainer brings to Air Liquide its expertise in services based temporary nitrogen supply. Air Liquide will benefit from an enlarged portfolio of equipment and services to develop a leading position in gas related services in Europe. The activities will be managed by the existing Cryotainer organisation from its base in Schiedam, in Netherlands.

Lars Strandberg, Vice President of Air Liquide, North-West Europe stated: *"We are very pleased to have successfully completed the acquisition of Cryotainer, which is in line with our growth strategy in Europe. Cryotainer is the perfect fit for us having a world leading modular high quality equipment with a passionate and dedicated team that meet our customer's' expectations. At the same time we share common values for safety, innovation and value added services to customers in a wide range of industries."*

Leo and Jan van de Water, owners of Cryotainer added: *"The Air Liquide team is world class, and is passionate about the same things we are—such as offering industrial nitrogen services, by combining our expertise we create an enlarged portfolio of services available for our customers."*

Air Liquide's Industrial Merchant Business Line

Air Liquide's Industrial Merchant Business Line delivers industrial gases and innovative solutions, including application technologies, equipment and services. From independent professionals to large industrial companies, our 33,500 employees serve over 2 million customers daily across 75 countries. In 2016, revenues were €7,565 million.

Air Liquide in the Benelux

Founded in Belgium in 1906 and in the Netherlands in 1913, Air Liquide currently operates 27 industrial sites throughout the Benelux. The Group currently employs more than 1,200 people in this region, all activities taken together, and it supplies more than 65,000 customers and patients. The Air Liquide Benelux Large Industries business line operates a pipeline network stretching 2,225 kilometers, which supplies the industrial basins from Mons to Rotterdam.

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The world leader in gases, technologies and services for Industry and Health, Air Liquide is present in 80 countries with approximately 67,000 employees and serves more than 3 million customers and patients. Oxygen, nitrogen and hydrogen are essential small molecules for life, matter and energy. They embody Air Liquide's scientific territory and have been at the core of the company's activities since its creation in 1902.

Air Liquide's ambition is to lead its industry, deliver long term performance and contribute to sustainability. The company's customer-centric transformation strategy aims at profitable growth over the long term. It relies on operational excellence, selective investments, open innovation and a network organization implemented by the Group worldwide. Through the commitment and inventiveness of its people, Air Liquide leverages energy and environment transition, changes in healthcare and digitization, and delivers greater value to all its stakeholders.

Air Liquide's revenue amounted to € 18.1 billion in 2016 and its solutions that protect life and the environment represented more than 40% of sales. Air Liquide is listed on the Euronext Paris stock exchange (compartment A) and belongs to the CAC 40, EURO STOXX 50 and FTSE4Good indexes.

Air Liquide kondigt de overname aan van Cryotainer BV, een toonaangevende marktspeeler van stikstoflevering en gerelateerde diensten in de Benelux, Frankrijk en Duitsland.

Air Liquide heeft aangekondigd onlangs de overname van Cryotainer BV te hebben afgerond, zij zijn toonaangevende marktspeeler van tijdelijke stikstof toevoer en -services, voornamelijk voor de petrochemische en raffinage industrie alsook de pijpleiding operators in de Benelux, Frankrijk en Duitsland, in het kader van punctuele technische operaties.

Het hoofdkantoor is gevestigd in Schiedam in Nederland. Cryotainer is werkzaam vanuit drie locaties in Nederland, Duitsland en Frankrijk. Het bedrijf genereerde in 2016 een omzet van bijna 4 miljoen euro.

Cryotainer levert services op maat voor industriële ad hoc activiteiten (onderhoud, engineeringactiviteiten van fabrieken, pijpleidingen en civieltechnische projecten, enz.) waar tijdelijke stikstoflevering bij komt kijken. Veiligheid, betrouwbaarheid van levering en een beschikbaarheid aan mobiele gas apparatuur zijn van essentieel belang bij eerder vermelde operaties waarbij specifieke services en gerichte ondersteuning tijdens deze logistiek uitdagende situaties vereist zijn.

Cryotainer deelt haar expertise met Air Liquide bij de uitvoering van haar services voor tijdelijke stikstoflevering. Voor Air Liquide betekent dit een uitgebreider portfolio aan apparatuur en gelieerde services om daarmee een leidende positie te ontwikkelen in gas gerelateerde services in Europa. De activiteiten zullen aangestuurd worden vanuit de bestaande Cryotainer organisatie in Schiedam, Nederland.

Lars Strandberg, Vice President van Air Liquide, North-West Europe verklaarde: "We zijn erg blij met de succesvol afgeronde overname van Cryotainer, welke geheel in lijn is met onze groeistrategie in Europa. Cryotainer past perfect bij ons met hun wereldwijd toonaangevende hoogwaardige apparatuur en een gepassioneerd en toegewijd team dat voldoet aan de verwachtingen van klanten. Tegelijkertijd delen we dezelfde waarden als het gaat om veiligheid, innovatie en diensten met toegevoegde waarde voor klanten in een groot scala van industrieën."

Leo en Jan van de Water, eigenaren van Cryotainer, voegden hieraan toe: "Het team van Air Liquide is van wereldklasse en we delen dezelfde passies - zoals het aanbieden van industriële stikstof diensten. Door onze expertise te combineren, creëren we een uitgebreider portfolio aan beschikbare services voor onze klanten"

Air Liquide's Industrial Merchant Business Line

Air Liquides Industrial Merchant Business Line levert aan zijn klanten innovatieve maatwerkoplossingen voor hun specifieke fabricageprocessen, waaronder industriële en speciale gassen. Onze 33.500 medewerkers helpen meer dan 2 miljoen klanten in 75 landen, van eenmanszaak tot multinational. In 2016 omzet bedroeg de omzet € 7,565 miljoen.

Air Liquide in de Benelux

Air Liquide is actief in België sinds 1906 en in Nederland sinds 1913. Het bedrijf runt 27 industriële vestigingen in de Benelux. De Groep telt in de Benelux momenteel meer dan 1200 werknemers in alle deelactiviteiten en belevt meer dan 65.000 klanten en patiënten. Het bedrijf beheert ook het grootste pijpleidingen netwerk van industriële gassen in Europa met een totale lengte van 2225 km tussen Mons en Rotterdam.

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